

# SIPS

## EDUCATION

Music & Arts



**Harnessing the power of creativity and expression in music and the arts**



Supported using public funding by



**ARTS COUNCIL ENGLAND**

**SMARTER  
SPECIALIST  
SUPPORT**

# SIPS

## EDUCATION

**We are SIPS Music and Arts Service, with 50 years' experience of making music with thousands of children across Sandwell.**

**HARNESSING THE POWER OF CREATIVITY AND EXPRESSION IN MUSIC AND THE ARTS**



**Get in touch with us here:**



**Email:** [music.arts@sips.co.uk](mailto:music.arts@sips.co.uk)

**Website:** [www.sandwellmusic.org](http://www.sandwellmusic.org)

**Facebook:** <https://www.facebook.com/SIPSmusicarts/>

**Twitter:** @SIPS\_music

**Instagram:** @sipsmusicarts

**Telephone:** 0121 296 2997

# Why choose SIPS Music and Arts Service?

**Harnessing the Power of Creativity and Expression**

## Our Values

We will operate within strict legal and ethical guidelines and nurture our employment team. All employees will be continually trained to deliver the core objectives of the service. Support and wellbeing of our staff will ensure a productive, skilful workforce.

Regular needs analysis of our local area will enable us to prioritise and plan activities to ensure our music hub delivery meets the needs of Sandwell, its social /economic challenges, it's hard to reach young people and its ethnic diversity. We will listen to the voice of our customers and design products that will meet their changing and growing needs.

We take pride in:

- ◆ Imagination and creativity in all that we do.
- ◆ Delivering high quality and value for money
- ◆ Providing opportunities for all to succeed, achieve and enjoy
- ◆ Professionalism, honesty and integrity

Music and the Arts are integral to inspiring self-expression and personal growth in children and young people. SIPS specialist teaching team offers a range of activities, tuition, and support for pupils and staff all the way from the early years to graduation. We believe Music and the Arts change lives to enable lifelong participation and enjoyment, impacting on community and well-being.

## Our Vision

Our vision is to provide an outstanding Music & Arts Service in line with SIPS business objectives and Arts Council England Core and extension roles. We will continue to offer our customers a professional, quality and personalised service that both meets and exceeds their expectations.

## Our Mission Statement

To provide high quality music and arts services to schools that meet, enhance and exceed curriculum requirements, enabling all children and young people to experience creative and inspirational learning within music and arts. Our delivery will reflect and celebrate diversity, inclusion, interest and passions of our local communities.

## **Inclusivity**

SIPS Music and Arts Service teachers adhere to an inclusive pedagogy, building on a rich tradition of music education in Sandwell, embracing cultural and ethnic diversity in genres of music taught

**We have over 50 years experience working with Sandwell Schools and young people impacting on children and young peoples lives through creative music making.**

## **Free Instrumental Loans**

SIPS Music and Arts Service through Arts Council Funding ensure that all teaching from music service teachers will have a free, long term loan of an instrument. All maintenance repair and accidental damage costs are absorbed by our service

## **Staff**

SIPS Music and Arts Service staff are fully compliant with safeguarding procedures and requirements, including disclosure and barring and Right to work checks. Music service teachers benefit from 5 training and development days each year and are observed for quality assurance each year.

## **Subsidised Services**

SIPS Music and Arts Service is the lead organisation for Sandwell Music Education Hub. Funding from the DfE Arts Council England allows for the following subsidised services for your school.

- ◆ Charanga licenses are discounted by 35% per school for all primary, special and AP schools.
- ◆ Instrument hire is fully subsidised and inclusive of costs
- ◆ Free school visit to discuss your School Music Education Plan (SMEP)
- ◆ Subsidised workshops and CPD offers for all schools
- ◆ Heavily subsidised music ensembles groups
- ◆ Subsidised termly performances for all Music ensembles
- ◆ Fully subsidised local area starter ensembles in school settings
- ◆ Subsidised SEND Open Orchestra
- ◆ Subsidised vocal and large scale events

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# Music Services Overview 2020/21

SIPS Music & Arts Service Line	Price per member of staff
<b>Small group and individual Instrumental/vocal tuition</b>	£42 per hour
<b>Whole Class instrumental</b>	£50.50 per hour PPA cover £53.50 per hour
<b>Music Curriculum teaching and Support</b>	£53.50 per hour
<b>Extended school activity ( breakfast/after school clubs)</b>	£50.50 per hour
<b>Music Directing/accompany</b>	£50.50 per hour
<b>Bespoke Projects</b>	£ P.O.A
<b>Music Consultancy and CPD</b>	£80 per hour After school meeting £210 Day £ 520 Half Day £310
<b>Platinum Package*</b>	£8075.00
<b>Gold Package*</b>	£5505.00
<b>Silver Package*</b>	£2930.00
<b>Bronze Package*</b>	£1715.00
*package outlines details in brochure	
<b>Out of hours Concerts</b>	£50.50 per hour
<b>Events</b>	£P.O.A

# INSTRUMENTAL/VOCAL TEACHING

For all schools: £42 per hour

SIPS music tuition, helps children who want to learn how to play an instrument, to get better and progress in the instrument of their choice, including vocals. Our team provide the specialist tuition support and clear affordable progression routes to ensure a lifelong love of making music

**Did you know?** We can teach over 30 separate instruments



## What you get...

- ◆ Weekly tuition across 38 teaching weeks
- ◆ Free loan of instruments for children to take home
- ◆ Practice diaries to support learning, to communicate with parents and to monitor progress over time
- ◆ Preparation for school performances and examination where appropriate
- ◆ Signposting to music ensemble groups

## Exam Attainment

Examination attainment is an important part of demonstrating impact in teaching instrumental/vocal music.

SIPS Music Teachers regularly prepare pupils, where appropriate for internal and public examinations.

The DfE have published the recognised Progress 8 points allocation for students working at Grade 6 and above.



It's no understatement to say that the entire school was **delighted** to receive the Music Mark Award and is safe to say without the **support** and help from SIPS Music & Arts Service we would not have received such an **accolade!**

Mr Peter Lee  
Head of School, Q3 Academy Langley

# WHOLE CLASS INSTRUMENTAL TEACHING & FOLLOW ON

**For all schools: £50.50 per hour**

The joy of music can last a lifetime and often starts in the classroom. SIPS offer whole-class instrumental tuition, in 17 different instrumental programmes. Arts Council subsidy is used to provide free instrumental hire to all pupils in Sandwell who engage with the programme. WCIT is an important element in our music education hub role, which supports the government's national plan for music education.

Our whole class offer provides schools with the opportunity to build a progressive programme of instrumental learning across the school.

**Option 1** – Whole Class **£1919** per class annually

## What you get

- ◆ 1 hour weekly lesson across 38 weeks of the year
- ◆ 30 instruments for the children to TAKE HOME to practise (\* where appropriate)
- ◆ Musical learning following national curriculum objectives
- ◆ School performances within your school to peers, parents/carers and the wider community

### Instruments for Year 2 and Year 3

Recorders  
Ocarina  
Ukulele  
Steel Pans

### Instruments for Year 4

Trumpet  
Pbones  
Guitar  
Djembe\*

Violin  
Keyboard  
Clarinet  
Dhol\*

**Option 2** – Group Instrumental lessons for Year 5 /Year 6 – follow on programme **£1558** per hour annually

## What you get

- ◆ Pupils who profess an interest in learning an instrument in a more specialised session
- ◆ 1 hour allocation, weekly across 38 weeks of the year. This can be apportioned flexibly for groupings by ability eg 2 x 20 minute or 3x minute lessons across 38 weeks of the year
- ◆ Instruments to take home to practise (\* where appropriate)
- ◆ Musical learning following national and internal grades
- ◆ School performances within your school to peers, parents/carers and the wider community

### Instruments available for KS3 whole class instrumental /enrichment

Brass – Trumpet/Cornet/Tenor Horn/French Horn/Baritone/Euphonium/Tuba  
Rock Band – Keyboard/Guitar/Vocals/Bass Guitar/Drums  
World Music Fusion- Dhol/Tabla/Djembe/Samba

# MUSIC CURRICULUM SUPPORT

## For all Primary Schools

**Specialist Classroom Music Delivery: £53.50 per hour**

Experienced and qualified primary school music specialist can support and lead weekly classroom sessions with a vocal and classroom percussion focus from EYFS through to KS2

**Charanga: Supporting Music Delivery in your School: £191 +VAT**

Our partnership with Charanga provides Sandwell schools with a subsidised access to a cloud-based resource that brings together great music and the latest educational technology.



## For all Secondary Schools

**Specialist Classroom Music Delivery: £53.50 per hour**

We support secondary music leads in delivery of BTEC/GCSE music.

**Music Workshops to support KS3/4 music curriculum: 2 hours £300**

- ◆ Classical Indian Music – instrumentation/textures
- ◆ Instruments of the Orchestra – instruments/sounds and orchestration
- ◆ Song writing –Lyrics/chords/structure
- ◆ Rock/Contemporary – Texture/Instrumentation/Chords
- ◆ Samba – Rhythms /texture/structure

**Band in a Day: £500**

This package is designed to kick start or encourage instrumentalists within schools or multi academy trusts to perform together.

Instrumental students would need to be released from their school day to experience an immersive day of music making leading to a school performance

## For Pupil Referral Units and Special Schools

Working in partnership with MAC Makes Music SIPS Music and Arts service can offer a range of services to deliver work with children in care, with disabilities and those with social, emotional and behavioural needs.

We work in partnership with specialist staff to unlock the potential of children and young people while supporting their on-going mental health and well being. For a tailor made offer please ask for further details

## **Open Orchestra: Annual Cost one day each week £8331+VAT**

SIPS Music and Arts Service in partnership with MAC Makes Music, supports and subsidises Open Orchestra in Sandwell, to create orchestras that are accessible to young disabled people. <https://www.openorchestras.org/>

Open Orchestra empowers disabled young people, including those facing the greatest barriers to participation, to play music independently and express their ideas and creativity.



## **SEMH Music Production: 6 week hourly sessions £300**

This projects works with disengaged children in your school who have been identified as having social, emotional and mental health needs. This child led project explores creative music making alongside elementary music production practical learning.

## **ADVISORY SUPPORT IN MUSIC**

### **Annual Music Impact Register: £250**

SIPS Music and Arts service can provide a detailed and bespoke annual impact report, taking into account all data relating to music education engagement through the Music Service.

### **Music Audit Visit: £Free – 1 hour advisory visit (subsidised by Arts Council)**

SIPS Music and Arts Service SLT team visit schools across Sandwell to assess music at a school, its intent and impact. Is it fully inclusive and adhering to the National curriculum and the national plan for music? Is it progressive and effective across all key stages?

### **The Singing School: £200**

We believe that singing is the most inclusive form of music making. Every child has a voice and can be motivated to sing.

This package offers every primary or special school one half day vocal specialist support. This support is designed to upskill teachers and kick start singing in your school. This half day offer is flexible to support either KS1 or KS2 singing. It is further supported by a massed singing events in your school assembly time.



## SCHOOL STAFF CPD IN MUSIC

### Staff Wellbeing: Percussion and Voice (2 hour session) £210

This package of support aims to develop cooperation, collaboration and wellbeing of adults, through drumming/singing and voice care

### Teaching Classroom Music in Primary School: (2 hour session) £210

This is a practical CPD session that will introduce musical instrumental games and activities to use in the classroom. Skills and activities based around rhythm and beat, musical elements of pitch, dynamics, timbre, tempo and structure will also be explored. The course will also look at how to use instruments when composing, song writing and creating soundscapes

### Music Deep Dives: (2 hour session) £210

This CPD offer explores the implications of a deep dive in music. School staff will look at effective music teaching in line with the new Ofsted framework potential questions and areas where subject music leads can share the impact, implementation and intent of their school music offer.

### Charanga Training: £Free (subsidised by Arts Council)

1. Introduction training
2. Getting more from Charanga

These training sessions will take place across the academic year for schools using Charanga music online resource. Dates TBC

### Other CPD Offers Available: (2 hour session) £210

- ◆ Becoming A Singing School
- ◆ Musical Listening Across School
- ◆ Team Building: Drumming/Bamboo Tamboo



## Platinum Package £8075.00

- ◆ Initial face to face meeting with one of our senior leadership team in order to discuss your individual requirements and design your bespoke programme
- ◆ 10 days of in-school specialist consultant support based on your bespoke needs. This is flexible and will be scheduled to fit around your school/academy calendar.
- ◆ 4 bespoke staff meetings
- ◆ Detailed impact report for SLT/Governors/Ofsted
- ◆ Attendance for all CPD courses for one member of staff
- ◆ One workshop offer
- ◆ Charanga membership
- ◆ Two Big Sing assemblies at your school
- ◆ Detailed visit report for each in school session detailing action points and ideas for simple and effective next steps for immediate improvement.

## Gold Package £5505.00

- ◆ Initial face to face meeting with one of our senior leadership team in order to discuss your individual requirements and design your bespoke programme
- ◆ 8 days of in-school specialist consultant support based on your bespoke needs. This is flexible and will be scheduled to fit around your school /academy calendar.
- ◆ 3 bespoke staff meetings
- ◆ Detailed impact report for SLT/Governors/Ofsted
- ◆ Attendance for all CPD courses for one member of staff
- ◆ One Big Sing assemblies at your school
- ◆ Detailed visit report for each in school session detailing action points and ideas for simple and effective next steps for immediate improvement.

## Silver Package £2930.00

- ◆ Initial face to face meeting with one of our senior leadership team in order to discuss your individual requirements and design your bespoke programme
- ◆ 5 days of in-school specialist consultant support based on your bespoke needs. This is flexible and will be scheduled to fit around your school calendar.
- ◆ 2 bespoke staff meetings
- ◆ Detailed visit report for each in school session detailing action points and ideas for simple and effective next steps for immediate improvement.

## Bronze Package £1715.00

- ◆ Initial face to face meeting with one of our senior leadership team in order to discuss your individual requirements and design your bespoke programme
- ◆ 3 days of in-school specialist consultant support based on your bespoke needs. This is flexible and will be scheduled to fit around your school calendar.
- ◆ 1 bespoke staff meeting
- ◆ Detailed visit report for each in school session detailing action points and ideas for simple and effective next steps for immediate improvement.

## WORKSHOPS

Many schools are looking to offer new musical experiences for their pupils through our workshops

We have created a project where pupils:

- ◆ Learn about the culture of classical Indian music
- ◆ Learn, listen and play the instruments of Indian classical music.
- ◆ Use their voice to sing and traditional instruments to make Asian music
- ◆ Creative and improvise their own pieces of music
- ◆ Rehearse and perform on dhol drums /bells/ voice to an audience.

**Sangreet Asian  
Creation: £300**

### Details of Project

- ◆ This project is for six one-hour sessions – 1hr each week for six weeks
- ◆ Delivered by one of our Asian Specialist Music Teachers
- ◆ For KS2 pupils (+ possibly Year 2) 30 pupils
- ◆ Need a hall space or large classroom to deliver
- ◆ Dhol drums would need to be stored for the six-week period

**Music Production:  
Rockschool £300**

We have created a project where pupils with SEMH concerns

- ◆ Learn about music production, famous producers and equipment
- ◆ Create a piece of music
- ◆ Record it, mix it and create a CD
- ◆ Rehearse and perform the composition if appropriate
- ◆ Gain a certificate at the end of the six-week programme

### Details of the Project

- ◆ This project is for six one-hour sessions – 1hr each week for six weeks
- ◆ Delivered by one of our Sound specialist Music Teachers
- ◆ For Year 5/6/7/8 pupils. Group of 4-6 pupils
- ◆ A room big enough to hold sound equipment.

**Stories and Music  
for EYFS: £300**

This six-week project is very pupil led. It allows EYFS pupils to explore and discover music through play and stories. The project incorporates movement, singing, playing instruments, and creating and exploring sounds. Over the project, the pupils gain confidence, and develop listening and social skills. Ideally, this nurture project works best with small groups, but class-based sessions are also an option.

### Details of the project

- ◆ This project is for six one-hour sessions – 1hr each week for six weeks
- ◆ Delivered by one of our Early Years Music Specialists
- ◆ For EYFS group of 10 -12 pupils, with a suitable space for movement.

**Samba Sandwell: Day workshop £325 / Half day £200**

This workshop explores the joy of Samba Music. Authentic instruments, exciting rhythms and great fun for all. Any age. **After school session for staff: £210**

**Bespoke Workshop: £Price on Request**

If your school would like to plan a creative arts week, or a music celebration week, and would like some advice on different workshops – from vocal, instrumental or listening, please get in touch and we can create a bespoke offer for your school.

# PROGRESSION ROUTES AND ENSEMBLES

## Ensembles

Music comes to life when children work together. We can help build a successful school band, orchestra or choir during the school day or as an afterschool club. We fully subsidise 6 community ensembles. Outside of school, pupils can take part in our music centre ensembles to progress their music even further. Plans are underway to develop our Open orchestra offer to ensure children with additional needs have a progression route to make music out of the school day.

Day of Week	Times	Location
<b>Monday</b>		
Mini Maestros	6.00 – 7.30	Guardian House, West Bromwich
Chamber Groups	5.30 – 8.30	Guardian House, West Bromwich
Intermediate String Orchestra	6.15 – 8.15	Guardian House, West Bromwich
<b>Tuesday</b>		
Intermediate Concert Band	6.30 – 8.30	Guardian House, West Bromwich
Youth Concert Band	6.45 – 8.45	Guardian House, West Bromwich
Ukulele Rocks	4.00 – 5.00	Splinter Studios, Wednesbury
Band Together 1	5.15 – 6.15	Splinter Studios, Wednesbury
Band Together 2	5.15 – 6.15	Splinter Studios, Wednesbury
Tuesday Coffee Social	6.30 – 8.30	Splinter Studios, Wednesbury
Tipton Area Band	3.30 – 4.30	Summerhill Primary
<b>Wednesday</b>		
Bearwood & Oldbury Area Band	3.30 – 4.30	St. Gregory's Catholic Primary
Great Barr Area Band	3.30 – 4.30	Grove Vale Primary
Rowley Area Band	3.30 – 4.30	Rowley Hall Primary
West Bromwich Area Band	3.30 – 4.30	Pennyhill Primary
<b>Thursday</b>		
Intermediate Brass Band	6.30 – 8.30	Guardian House, West Bromwich
Youth Brass Band	6.45 – 8.45	Guardian House, West Bromwich
Wednesbury Area Band	3.30 – 4.30	Tameside Primary
Oakham Area Strings	3.30 – 4.30	Oakham Primary
<b>Saturday</b>		
Training Strings Orchestra	9.15 – 11.15	Guardian House, West Bromwich
Youth Orchestra	9.30 – 12.00	Guardian House, West Bromwich
Jazz Orchestra	11.15 – 1.15	Guardian House, West Bromwich

# Music Progression Routes

	Beginner	Elementary	Grade 1	Grade 2	Grade 3	Grade 4	Grade 5	Grade 6	Grade 7	Grade 8
<b>Brass</b>		Area Bands	Intermediate Concert Band		Intermediate Brass Band		Jazz Orchestra - Youth Brass Band Youth Concert Band - Youth Orchestra			
<b>Woodwind</b>		Area Bands	Intermediate Concert Band		Jazz Orchestra - Youth Concert Band Youth Orchestra					
<b>Strings</b>	Area Strings	Mini Maestros	Intermediate String Orchestra	Training String Orchestra		Youth Orchestra				
			Chamber Strings							
<b>Percussion</b>	Area Bands	Band Together - Intermediate Brass Band Intermediate Concert Band				Jazz Orchestra - Tuesday Coffee Social Youth Brass Band - Youth Concert Band Youth Orchestra				
<b>Keyboard</b>			Band Together				Jazz Orchestra - Tuesday Coffee Social			
<b>Guitar / Ukulele</b>		Ukulele Rocks! Band	Band Together				Jazz Orchestra - Tuesday Coffee Social			
<b>Vocal</b>		Ukulele Rocks! Band	Band Together				Jazz Orchestra - Tuesday Coffee Social			

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**[enquiries@sips.co.uk](mailto:enquiries@sips.co.uk)**



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